AITERNALEX

Area	Topic	Need	Action To Do	Priority	Effort	Notes
Strategy & Management	Market Analysis	Internationalization Strategy	Analysis and study of the EU internationalization plan and related cost evaluation/quantification.	Low	Medium	
Strategy & Management	Fundraising	Business Design	Definition of fundraise strategy, ask and cap table.	High	Medium	This point has as a condition the roadmap analysis to make the whole fundraising narrative coherent.
Strategy & Management	Fundraising	Business Design	▬▬▬▬▬▬ ▬▬	Medium	Medium	
Strategy & Management	Fundraising	Financial Plan	▬▬▬▬▬ ▬▬▬▬▬	Medium	Low	

Legal	Corporate Law	Corporate Due Diligence for upcoming liquidity events	Study of possible shareholders' agreements to prepare for the next task	Medium	Medium
Legal	Corporate Law	Planning the funding round		Medium	Low
Legal	Corporate Law	Investor pool creation		Medium	Low
Legal	Corporate Law	Investment concretisation	Drafting of an investment agreement type: SAFE	Medium	Medium

Legal	Corporate Law	Investment concretisation	████████████████ ████████████████	Medium		████████████ ████████████████ ██████████ █████████████ ███████
Legal	IP Law	Commercial exploitation of IP assets	████████████ ████████████████ ██████████████	High	Medium	
Legal	IP Law	Protection of IP assets	Definition of relationships between IP asset owners with possible use of asset assignment/licensing agreements.	High	Medium	
Legal	IP Law	Brand Protection	████████████████ ████████████████ ██	Medium	Low	
Legal	IP Law	Brand protection	████████████████ ██████████	Medium	Medium	

Legal	Compliance - Data Protection	GDPR compliance for the correct provision of core business services in relation to the processing of customer and employee data	Preparation of missing privacy contractual documentation, privacy policy and processing register	Medium	Medium	
Legal	Compliance - Data Protection	▇▇▇▇▇▇	▇▇▇▇▇▇	Medium	Low	▇▇▇▇▇▇
Legal	Compliance - Data Protection	▇▇▇▇▇▇	▇▇▇▇▇▇	Low	High	▇▇▇▇▇▇
Legal	Compliance - AI Act	AI Act Compliance for the correct provision of core business services in relation to the training and use of AI systems	Artificial Intelligence Risk Assessment for the definition of risk profiles in relation to the development and marketing of AI systems	Medium	Medium	▇▇▇▇▇▇

Legal				High	Medium	
Legal	Business Law	Regularisation of business relations	B2B sales contract drafting	High	Medium	
Legal	Business Law			High	Medium	
Legal	Business Law			High	Medium	

Tech	Software Engineering	Modular architecture design and microservices	Redesigning software architectures according to a principle of modularity to facilitate and optimize future upgrades and changes, choosing an appropriate technology stack, and defining a microservice architecture.	Medium	High	
Tech	Software Engineering	Simplifying the transition from MVP to Growth Stage	███████	Medium	Medium	███████
Tech	Data Analysis	Preparation for ML/AI, compliance and validation of metrics.	███████	Medium	Low	

Tech	Cybersecurity	Data protection and compliance	▮▮▮▮▮▮▮	High	Medium	▮▮▮▮▮▮
Tech	Cybersecurity	Data protection and compliance	▮▮▮▮▮	High	Medium	▮▮▮▮▮▮
Tech	▮	▮	▮▮	Low	Medium	